### **YSR Steel Corporation Limited**

(Formerly known as AP High Grade Steels Limited)

### ADDENDUM NO. 4

# Date: December 22, 2020

YSR Steel Corporation Limited's ("**YSRSCL**") request for proposal No. 61/YSRSCL/RFP/2020 dated November 16, 2020, for selection of a JV Partner for development and operation of a steel plant in YSR (Kadapa) District, Andhra Pradesh, India ("**RFP**").

Pursuant to the provisions of the RFP including Clause 2.9.1 of the RFP, YSRSCL hereby further amends the RFP vide this Addendum No. 4, as under:

S No.	Clause Reference	Existing Provision (being amended)	Revised Provision
1.	1.2.4	An Applicant is required to deposit, along with its Proposal, A Proposal security of INR 15,00,00,000 (Indian Rupees Fifteen Crores) (the " <b>Proposal Security</b> "), refundable not later than 60 (sixty) days from the Proposal Due Date, except in the case of the Selected Applicant whose Proposal Security shall be retained till it has provided a Performance Security in accordance with this RFP. The Applicants shall provide the Proposal Security in the form of a Bank Guarantee acceptable to YSRSCL in the format provided at Annexure G of Appendix-3. The validity period of the Bank Guarantee shall not be less than 180 (one hundred and eighty) days from the Proposal Due Date, inclusive of a claim period of 60 (sixty) days, and may be extended as may be mutually agreed between YSRSCL and the Applicant from time to time. The Proposal shall be summarily rejected if it is not accompanied by a valid Proposal Security.	An Applicant is required to deposit, along with its Proposal, a Proposal security of INR 15,00,00,000 (Indian Rupees Fifteen Crores) (the " <b>Proposal Security</b> "), refundable not later than 30 (thirty) days from the expiry of Proposal Validity Period, except in the case of the Selected Applicant whose Proposal Security shall be retained till it has provided a Performance Security in accordance with this RFP. The Applicants shall provide the Proposal Security in the form of a Bank Guarantee acceptable to YSRSCL in the format provided at Annexure G of Appendix-3. The validity period of the Bank Guarantee shall not be less than 180 (one hundred and eighty) days from the Proposal Due Date, inclusive of a claim period of 60 (sixty) days, and may be extended as may be mutually agreed between YSRSCL and the Applicant from time to time. The Proposal shall be summarily rejected if it is not accompanied by a valid Proposal Security.
2.	2.2.6	The validity period of the Bank Guarantee shall not be less than 180 (one hundred and eighty) days from the Proposal Due Date, inclusive of a claim period of 60 (sixty) days, and may be extended as may be mutually agreed between	The validity period of the Bank Guarantee shall not be less than 180 (one hundred and eighty) days from the Proposal Due Date, inclusive of a claim period of 60 (sixty) days, and may be extended as may be mutually agreed between

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		YSRSCL and the Applicant. The Proposal shall be summarily rejected if it is not accompanied by the Proposal Security. The Proposal Security shall be refundable no later than 60 (sixty) days from the Proposal Due Date except in the case of the Selected Applicant whose Proposal Security shall be retained till it has provided a Performance Security.	YSRSCL and the Applicant. The Proposal shall be summarily rejected if it is not accompanied by the Proposal Security. The Proposal Security shall be refundable not later than 30 (thirty) days from the expiry of the Proposal Validity Period except in the case of the Selected Applicant whose Proposal Security shall be retained till it has provided a Performance Security
3.	2.20.3	Save and except as provided in Clause 1.2.4, the Proposal Security of unsuccessful Applicants will be returned by YSRSCL, without any interest, as promptly as possible on acceptance of the Proposal of the Selected Applicant or when the Selection process is cancelled by YSRSCL, and in any case within 60 (sixty) days from the expiry of the Proposal Validity Period.	Save and except as provided in Clause 1.2.4, the Proposal Security of unsuccessful Applicants will be returned by YSRSCL, without any interest, as promptly as possible on acceptance of the Proposal of the Selected Applicant or when the Selection process is cancelled by YSRSCL, and in any case not later than 30 (thirty) days from the expiry of the Proposal Validity Period.
4.	Appendix-2 S No. 2(a)	The Applicant shall have a positive Net Worth of at least INR 750 crores (Indian Rupees seven hundred and fifty crores) as evidenced by its audited financial statements not older than 12 (twelve) months immediately preceding the Proposal Due Date.	The Applicant shall have a positive Net Worth of at least INR 750 crores (Indian Rupees seven hundred and fifty crores) as evidenced by its audited financial statements not older than 12 (twelve) months immediately preceding the Proposal Due Date. Where the audited financial statements (of an Applicant and/or its Associate (as the case may be, depending on whose credentials are relied upon)) not older than 12 (twelve) months immediately preceding the Proposal Due Date are not available, the Applicant may submit provisional financial statements along with an undertaking from the Authorized Signatory of the Applicant in the format provided in Annexure- 1 of this Addendum No. 4. The Applicant shall submit the certificate regarding the financial capacity of the Applicant and/or its Associate, as the case may be) in the format provided in Annexure H of Appendix – 3 of this RFP at the time of submission of the audited financial statements. In the event, an Applicant fails to submit the relevant audited financial statements (as required) within 4 (four) weeks from the Proposal Due Date, its Proposal shall be liable to be

							d as a non-responsive Proposal and Y at to forfeit the Proposal Security.	SRSCI	z reserves
5.	Annexure B of Appendix 3 S No. 4 on Page 49 of the RFP	<ul> <li>(a) Nan</li> <li>(b) Prec</li> <li>(c) Desi</li> <li>(d) Add</li> <li>(e) Photo</li> </ul>	reding ignation:	Applic.	ant:	<ul> <li>(a) Nan</li> <li>(b) Des</li> <li>(c) Add</li> <li>(d) Photo</li> </ul>	signation:	Applic	ant:
6.	Annexure B of Appendix 3 S No. 5 (c) on Page 50 of the RFP	Membe Name o S. No.	e following information shall be pro r: f Applicant/ Member of Consortium: Criteria	Yes	for each	No. 7 a 7. The	m No. 5 (c) has been renumbered and as provided below: following information shall be provid ate(s) of the Applicant / Member / A er:	ed for A	Applicant/
		1.	Has the Applicant/ constituent of the Consortium/its Associate been barred or blacklisted by the any				of Applicant/ Associate(s) of the Applitium / Associate(s) of the Member:	cant / N	lember of
			government agency or authority in India, the government of the jurisdiction of the Applicant or Members where they are incorporated or the jurisdiction of their principal place of business, any international financial institution such as the World Bank Group, Asian Development Bank, Inter- American Development Bank, Inter- American Development Bank, Asian Infrastructure Investment Bank etc. or the United Nations or any of its agencies or any entity controlled by it, from participating			<b>S.</b> <u>No.</u> 1.	Criteria Has the Applicant/ Associate(s) of the Applicant / Member/ Associate(s) of the Member been barred or blacklisted by the any government agency or authority in India, the government of the jurisdiction of the Applicant or Members/Associates where they are incorporated or the jurisdiction of their principal place of business, any international financial institution such as the World Bank Group, Asian Development Bank,	Yes	No

					African Development Devilo Inter	
		in any project.			African Development Bank, Inter-	
		2. If the answer to 1 is yes, does the			American Development Bank,	
		bar subsist as on the Proposal			Asian Infrastructure Investment	
		Due Date.			Bank etc. or the United Nations or	
					any of its agencies or any entity	
			II		controlled by it, from participating	
					in any project.	
				2.	If the answer to 1 is yes, does the	
					bar subsist as on the Proposal	
					Due Date.	
					Due Due.	
7.	Annexure B of	A the information requested under personal	abo 1 5 abovo	A the	information requested under percerance 1-2-2 and	
7.		1 1 2 1			e information requested under paragraphs 1, 2, 3 and	
	Appendix 3	of this Annexure B of Appendix-3 shall			ove of this Annexure B of Appendix-3 shall be submitt	
	Note to	each Associate whose experience has bee	n relied upon by		r each Associate whose experience has been relied up	on
	Applicants -	the Applicant / Member;		by	the Applicant / Member;	
	S No. A on					
	Page 50 of the					
	RFP					
8.	Annexure H of	Net Worth (in INR) evidenced by its audited financial		Net	Worth (in INR) evidenced by its audited financ	ial
	Appendix – 3	statements not older than 12 (twelve) mon			nents <sup>1</sup> not older than 12 (twelve) months immediate	
	TT	preceding the Proposal Due Date.	j		ding the Proposal Due Date.	5
		preceding the Hopotal Due Dute.		prece	ang the Hoposta Dae Date.	

<sup>&</sup>lt;sup>1</sup> Where the Applicant submits the provisional financial statements on the Proposal Due Date, the Applicant shall submit this certificate issued by the statutory auditor regarding the financial capacity of the Applicant at the time of submission of the audited financial statements not older than 12 (twelve) months immediately preceding the Proposal Due Date.

			December 22, 2020
9.	Appendix- 4 S No. 3 Appendix – 4 S No. 4	Aggregate installed capacity for the manufacture of crudesteel (in India and overseas) of the Applicant and itsAssociates Note: Highest Operating capacity among last 5(Five) preceding F.Y from Proposal Due date shall beconsidered $2=10 MTPA$ and <10 MTPA	Aggregate installed capacity for the manufacture of crude steel(in India and overseas) of the Applicant and its AssociatesNote: Highest Operating capacity among last 5 (Five)preceding F.Y from Proposal Due date shall be considered $\geq =10 MTPA$ $\geq =0 MTPA$ and $<10 MTPA$ $\geq =3 MTPA$ and $<6 MTPA$ $\geq =3 MTPA$ and $<6 MTPA$ $\geq 0 MTPA$ and $<1 mTPA$ $\geq 0 MTPA$ <td< td=""></td<>
11.	Appendix- 4 S No. 10	Consideration for managing the designing, engineering, construction and commissioning of the Project under Phase 1, pursuant to the implementation agreement. (Percentage of the engineering, procurement and construction cost for Phase 1 to not exceed 2%) $\frac{>1.5\% \text{ and upto } 2\% 2}{>1.\% \text{ and upto } 1.5\% 5}$ $>0.5\% \text{ and upto } 1\% 8$ $Less than 0.5\% 10$	Consideration for managing the designing, engineering, construction and commissioning of the Project under Phase 1, pursuant to the implementation agreement. (Percentage of the engineering, procurement and construction cost for Phase 1 to not exceed 2%) $>1.5\%$ and upto 2%2 > > >>1.5\% and upto 1.5%>0.5 % and upto 1%8 Less than (or) equal to 0.5%
12.	Appendix- 4 S No. 14	Aggregate CSR expenditure over last 3 audited financial years / Aggregate turnover based on the consolidated annual	Aggregate CSR expenditure over last 3 audited financial years / Aggregate turnover based on the consolidated annual

accounts of the Applicant or the ultimate holding company of the Applicant.accounts of the Applicant or the ultimate holding company of the Applicant.accounts of the Applicant or the ultimate holding company the Applicant or an Associate of the Applicant. $>0.25\%$ 10 $>0.20\%$ upto $0.25\%$ 8 $>0.15\%$ upto $0.20\%$ 6 $>0.10\%$ upto $0.10\%$ 2 $<0.05\%$ upto $0.10\%$ 2 $<0.05\%$ 013.Annexure D of Appendix - 5Note No. 2: Supporting documents to be submitted: Latest consolidated audited annual report of the Applicant or the ultimate holding company or the Associate(s) of the Applicant (as the case may be, depending on whoseNote No. 2: Supporting on whose case may be, depending on whose
>0.25%10 $>0.20%$ upto $0.25%$ 8 $>0.15%$ upto $0.20%$ 6 $>0.15%$ upto $0.15%$ 4 $>0.05%$ upto $0.10%$ 2 $<0.05%$ upto $0.10%$ 2 $<0.05%$ 013. Annexure D of Appendix - 5Note No. 2: Supporting documents to be submitted: Latest consolidated audited annual report of the Applicant or the ultimate holding company or the Associate(s) of the Applicant (as the case may be, depending on whoseNote No. 2: Supporting on whose credentials are rel
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Appendix - 5consolidated audited annual report of the Applicant or the ultimate holding company or the Associate(s) of the Applicant (as the case may be, depending on whoseconsolidated audited annual report of the Applicant or ultimate holding company or the Associate(s) of the (as the case may be, depending on whose
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Applicant (as the case may be, depending on whose (as the case may be, depending on whose credentials are rel
credentials are relied upon). upon).
Where the audited financial statements (of the Applicant or
ultimate holding company or the Associate(s) of the Applic
(as the case may be, depending on whose credentials are rel
upon)) not older than 12 (twelve) months immediat
preceding the Proposal Due Date are not available,
Applicant may submit provisional financial statements alo
with an undertaking from the Authorized Signatory of
Applicant in the format provided in Annexure- 2 of t
Addendum No. 4. In such an event, the Applicant shall sub
the certificate from the statutory auditor (of the Applicant
the ultimate holding company or the Associate(s) of
Applicant (as the case may be, depending on who
credentials are relied upon) as provided in Annexure D
Appendix – 5 along with the audited annual reports of
Appendix – 5 along with the audited annual reports of relevant entity of the last three financial years. In the event,
relevant entity of the last three financial years. In the event,
relevant entity of the last three financial years. In the event, Applicant fails to submit the relevant audited financial

			December 22, 202
			to forfeit the Proposal Security.
14.	Annexure N of	Note No. 2: Supporting documents to be submitted: Audited	Note No. 2: Supporting documents to be submitted: Audited
	Appendix – 5	annual reports of the Applicant of the last three financial	annual reports of the Applicant or its Associate or its ultimate
		years	holding company of the last three financial years.
			Where the audited financial statements (of the Applicant or of
			its Associate or of its ultimate holding company (as the case
			may be, depending on whose credentials are relied upon)) for
			the financial year immediately preceding the Proposal Due
			Date are not available, the Applicant may submit provisional
			financial statements along with an undertaking from the
			Authorized Signatory of the Applicant in the format provided
			in Annexure- 2 of this Addendum No. 4. In such an event, the
			Applicant shall submit the certificate from the statutory
			auditor (of the Applicant or the ultimate holding company or
			the Associate(s) of the Applicant (as the case may be,
			depending on whose credentials are relied upon)) as provided
			in Annexure N of Appendix – 5 along with the audited annual
			reports of the relevant entity for the remaining two financial
			years. In the event, an Applicant fails to submit the relevant
			audited financial statements for the financial year immediately
			preceding the Proposal Due Date (as required) within 4 (four)
			weeks from the Proposal Due Date, its Proposal shall be liable
			to be rejected as a non-responsive Proposal and YSRSCL
			reserves the right to forfeit the Proposal Security.

For and on behalf of YSR Steel Corporation Limited

Sagili Shan Mohan, IAS Managing Director

### ANNEXURE - 1 UNDERTAKING FROM THE APPLICANT

(Refer Appendix-2 S. No. 2(a))

[On the letterhead of the Applicant]

Date: [•]

Shri Sagili Shan Mohan, IAS

Managing Director

YSR Steel Corporation Limited

10<sup>th</sup> Floor, APIIC Towers

Plot No-1, IT Park

Mangalagiri, Guntur District

Andhra Pradesh – 522503

India

# Subject: Undertaking by the Applicant for submission of the audited financial statements

Sir,

- 1. This has reference to the request for proposal number 61/YSRSCL/RFP/2020 dated November 16, 2020 ("**RFP**") issued by the YSR Steel Corporation Limited in relation to selection of a joint venture partner for development and operation of a steel plant in YSR (Kadapa) District, Andhra Pradesh, India ("**Project**").
- 2. We [*insert name of the Applicant*] undertake that we shall submit [insert name of the relevant entity (*i.e.* Applicant/ its Associate)] audited financial statements not older than 12 (twelve) months immediately preceding the Proposal Due Date within 4 (four) weeks from the Proposal Due Date.
- 3. We understand that our Proposal is liable to be rejected in the event we fail to submit the audited financial statements not older than 12 (twelve) months immediately preceding the Proposal Due Date within 4 (four) weeks from the Proposal Due Date.

Privileged & Confidential Draft for discussion purposes only December 22, 2020

4. We understand that our Proposal is liable to be rejected in the event we do not meet the Minimum Eligibility Criteria post submission of audited financial statements.

Capitalized terms used in this letter and not defined herein, shall have the meaning ascribed to such terms under the RFP.

Sincerely,

For and on behalf of [insert name of the aforesaid entity]

(Signature of the authorized signatory)

Name:

Designation:

Date:

### ANNEXURE - 2 UNDERTAKING FROM THE APPLICANT

[On the letterhead of the Applicant]

Date: [•]

Shri Sagili Shan Mohan, IAS

Managing Director

YSR Steel Corporation Limited

10<sup>th</sup> Floor, APIIC Towers

Plot No-1, IT Park

Mangalagiri, Guntur District

Andhra Pradesh – 522503

India

# Subject: Undertaking by the Applicant for submission of the audited financial statements

Sir,

- 1. This has reference to the request for proposal number 61/YSRSCL/RFP/2020 dated November 16, 2020 ("**RFP**") issued by the YSR Steel Corporation Limited in relation to selection of a joint venture partner for development and operation of a steel plant in YSR (Kadapa) District, Andhra Pradesh, India ("**Project**").
- 2. We [*insert name of the Applicant*] undertake that we shall submit [insert name of the relevant entity (*i.e.* Applicant or its Associate or its ultimate holding company)] audited financial statements not older than 12 (twelve) months immediately preceding the Proposal Due Date within 4 (four) weeks from the Proposal Due Date.
- 3. We understand that our Proposal is liable to be rejected in the event we fail to submit the audited financial statements not older than 12 (twelve) months immediately preceding the Proposal Due Date within 4 (four) weeks from the Proposal Due Date.

Capitalized terms used in this letter and not defined herein, shall have the meaning ascribed to such terms under the RFP.

Sincerely,

For and on behalf of [insert name of the aforesaid entity]

(Signature of the authorized signatory)

Name:

Designation:

Date: